

Goal Sheet

Name: _____ Month: _____

~ I'm Saving For ~

~ I Need To Profit ~

\$

Total Monthly Retail Sales

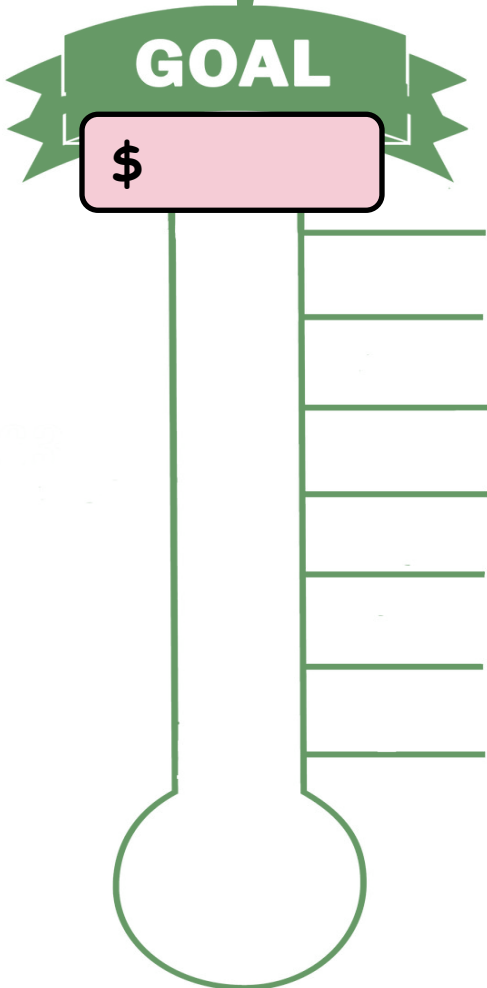


Photo of what my MK profit is paying for

Reach your goals with your Mary Kay money!

1. Decide what your monthly goal is and how much profit you need. Write it in the boxes above! Attach a photo to help you stay focused.

2. Here is the equation:

Take the number you need in profit and divide it by .40. This is the total sales you need this month to reach your goal!

Start tracking!!

Profit Goal Divided by .40 = Total Retail Sales needed for the month.

\$

Total of wholesale orders placed this mo. with the remaining 60% of my total retail sales.

Use the back of this sheet if needed to subtract each sale as you make it.