



Mary Kay Survey

You could Win a Prize just for Listening for a Few Minutes!!



Check what impresses you.

- _____ **Money** – Make money and save money. Imagine all of your products at 1/2 off all year long! Gifts for every occasion at cost! 50% commissions on all products sold. Recruiting Commissions of 4%, 9%, 13% paid from Company to you each time you have a team member order. Move up to Director and earn as much as 26% off of personal team and 13% unit, plus bonuses!
- _____ **Free Car** - How much do you spend on your monthly car payment and insurance? Could you get excited about a new car every 2 years) and 85% insurance paid or Cash compensation in lieu of car. A white Chevy Cruise, Black Equinox, Limited Edition Mustang with hot pink lighting inside, or the famous PINK CADILLAC! Since the program's inception, more than 130,000 independent sales force members have qualified or re-qualified for the use of a Mary Kay Career Car - or elected to receive the Cash Compensation.
- _____ **Prizes, awards and recognition**—Is being recognized for a job well done important? Earn jewelry, trips, cash, luggage, TVs, Ipad, etc!
- _____ **Friends** – would you be empowered by having a support system that encourages your success?
- _____ **Freedom from corporate America** – no glass ceilings, unlimited earning potential! Is the ability to advance at your own pace important to you?
- _____ **Flexibility** –Would you like to set your own hours to work around your family? Choose when you want to work. Could be full time pay for part time work. Easy on the go selling, great for any busy woman, mom, or full time employee.
- _____ **Website opportunity** – you can have your own website for \$25.00 your first year. Customers and friends shop 24/7!
- _____ **Tax advantages**– Would you like to see a bigger tax return? You are self-employed, so tax benefits and deductions are endless.
- _____ **Company Values** – God first, Family second, and Career third. Golden Rule applied to all business in the sales force and corporate in Dallas.



What does it take to get started?



\$100.00 plus tax and shipping
(\$410.00 Value of products in the Starter kit plus business supplies)

We have the privilege of investing in our inventory! It is all up to you and how much you feel you would need to service your customers.(90% buyback guarantee on inventory, making it almost a risk free investment!)



Tell Me About You!

I am.....

Results Oriented_____

People Oriented_____

Family Oriented_____

Detail Oriented_____

- 1) What did I share with you that got you excited about the Mary Kay opportunity?

- 2) Why would you be good at this business?

- 3) What would be something that would concern you?

- 4) If you knew you couldn't fail, and that I can teach you everything you need to succeed, what would you do?

- 5) On a scale from 1 – 5, where would you be regarding Mary Kay?? (no 3s allowed)
1- Never in a million years, I'll pay retail 2 "chicken answer" 4 5- Yes I would love to try it !!!!!

(please circle one)

Name _____ Address _____

City _____ State _____ Zip code _____

Best phone number to reach you at? _____ Best time to call? _____

Email address _____

Referrals _____ Referrals _____

Consultant's Name _____ Director's Name _____

"I would be interested in"

_____ Saving \$400—\$500/yr

_____ on my cosmetics and gifts

_____ 3-5 Hrs/wk/extra cash

_____ 10-15 Hrs/wk/PT income

_____ 20-30 Hrs/wk replace full

_____ time income

_____ Directorship