

# take the **life can be good** quiz.

Your personality plays a big role in the choices you make — including your professional ones. So take the quick quiz below to find out how your unique traits could be a perfect fit with a Mary Kay business.

## 1. My ideal business situation would be where:

- a. I'm the boss.
- b. I motivate and inspire others through my words.
- c. I work together with others to reach common goals.
- d. I can work at my own pace to ensure the highest quality.

## 2. When it comes to following instructions, I:

- a. Like to do things my way.
- b. Like a lot of room for creativity within guidelines.
- c. Like having a plan I can follow to the letter.
- d. Like to understand WHY I need to do it that way.

## 3. When making decisions, I:

- a. Make them quickly and confidently.
- b. Like to persuade others with my opinion.
- c. Like to get input from other people who are affected.
- d. Research the facts – weighing the pros and cons.

## 4. The most important thing to me in my professional life is:

- a. Conquering new challenges each day.
- b. Enjoying my work and having fun while doing it.
- c. Making sure I meet the expectations of others.
- d. To make sure I deliver accurate information.

## 5. The most rewarding business experience for me is:

- a. Achieving a goal.
- b. Receiving recognition for my accomplishments.
- c. When everyone is happy with the job I've done.
- d. When my decisions are based on facts.

## 6. When it comes to interacting with my peers, I'd rather:

- a. Take charge and lead people to success.
- b. Be the life of the party.
- c. Listen and appreciate other people.
- d. Report the results of my research and work.

## 7. The business philosophy that is closest to my own is:

- a. Take charge and get it done!
- b. Work should be fun too!
- c. Plan your work and work your plan.
- d. If it's worth doing, it's worth doing right!

## what's **your style?**

Discover the personality traits you bring to your work and life. Use the handy key below to add up your quiz score. Then see why a Mary Kay business might be a smart choice for you.

- **Ms. Go-Getter (a)** – You love a good challenge and have what it takes to succeed. You're decisive, not afraid of hard work and are on the lookout for ways to advance.
- **Ms. Motivation (b)** – You're a people-person with personality-plus. You know how to motivate people with your enthusiasm and zest for life. People are attracted to your ideas and opinions.
- **Ms. Team Spirit (c)** – You love helping others. You're always willing to do your part to make sure the job gets done. You're a good listener and great at coming up with solutions.
- **Ms. Attention to Detail (d)** – You take the systematic approach to success. As long as you have a plan, you can achieve anything. You work hard to become the best at what you do.

**QUIZ KEY:** To find your personality style, count the number of times you chose a, b, c or d. If your answers are mostly As, you're a Ms. Go Getter; mostly Bs, Ms. Motivation; mostly Cs, Ms. Team Spirit; and mostly Ds, Ms. Attention to Detail.

